

Sample Questions to Stimulate Conversation When Gathering Requirements

What problems do you face today that your current software solution cannot solve?	
What problems would you like the software to solve?	
Are there manual processes that you would like to automate?	
What data do you expect to collect and report on?	
What will make the software solution successful in your organization?	
If we build a feature to solve 'xyz' problem, what would it look like?	
Who will use the new feature?	
Where will you access the feature?	
How will we know when this feature/requirement is complete?	